

# Tuck-In Acquisition Integration





VIP SOLUTIONS CASE STUDY

VIP




## BACKGROUND

Our client acquired a \$25M company based in Seattle and needed support accelerating control and integrating the company into their platform.

## OBJECTIVES

-  Assume Controller responsibilities
-  Prepare the business for integration into the platform ERP
-  Clean up the financials for load into the platform ERP
-  Manage the transition and stabilize the first 30 days on the platform ERP

## SOLUTIONS

-  Immediately assumed responsibility over the asset
-  Began readying the business operation, and processes for integration
-  Managed successful integration, go-live, and continuity period.

**Distribution  
INDUSTRY**

**50  
EMPLOYEES**

**25M  
ANNUAL  
REVENUE**

**Successful  
90-DAY INTEGRATION  
OF TUCK IN ACQUISITION**

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## PROJECT STATUS DOCUMENTATION

### Acquisition Integration Support

- ▶ Assume Controller Responsibilities
- ▶ Manage March Month End
- ▶ Clean up subledgers for integration (AR, AP and inventory)
- ▶ Update Jan/Feb/Mar Reconciliations
- ▶ Document critical processes for transition
- ▶ Complete April Close before conversion
- ▶ Validate manual item load of Inventory into Falcon
- ▶ Cut checks for all open AP
- ▶ Load open sales orders into Falcon
- ▶ Reconcile loads of TB, AR, AP and Inventory from Legacy to Falcon
- ▶ Review May activity in Falcon
- ▶ Manage May Month End
- ▶ Prepare Final May Reconciliations

