

Phoenix Tuck-In Acquisition Stabilization

VIP SOLUTIONS CASE STUDY

VIP

BACKGROUND

Following the Go-live of a tuck-in integration on the platform ERP, our client incurred business disruption due to issues in procurement and order management. We were engaged to stabilize the tuck-in on the platform ERP and re-integrate certain portions for successful use going forward.

OBJECTIVES



Clean up purchase orders and sales orders from the legacy systems



Load purchase orders and sales orders into the platform ERP



Manage customer statement reporting processes to ensure cash collection was caught up and timely



Clean up and reconcile activity in platform for accurate borrowing base reporting



Support supplemental requests and initiatives

SOLUTIONS



Coordinated functional reviews of sales orders and purchase orders to ensure successful load and use in the platform ERP



Successfully caught up 60 days of past due invoicing leveraging customer statements



Cleaned up 60+ days of activity in the platform ERP to ensure accurate borrowing base reporting would be possible

**Distribution
INDUSTRY**

**42
EMPLOYEES**

**20M
ANNUAL
REVENUE**

**Successfully
SALVAGED A FAILED GO-LIVE FOR A TUCK-IN ACQUISITION
and ensured all other acquisitions were managed for a successful outcome.**

Phoenix Tuck-In Acquisition Stabilization

VIP SOLUTIONS CASE STUDY

VIP

PROJECT STATUS DOCUMENTATION

