

Accounting Software Selection




VIP SOLUTIONS CASE STUDY

VIP






BACKGROUND

Our fast growing, multi-location, multi-entity healthcare client had outgrown their QuickBooks accounting system. The large, national chain anticipated continued growth and needed both financial and non-financial data reporting.

OBJECTIVES

-  Obtain company buy-in for new accounting system by creating awareness of user needs
-  Present an array of accounting systems, reputable value-added resellers, and implementation teams with proven records for achieving successful implementations on-time and on-budget
-  Select an accounting system that is easy to learn, allows multi-system integrations, allows data import, can handle a high volume of transactions, and has a comprehensive, customizable, and easy-to-use reporting system

SOLUTIONS

-  Documented all processes, procedures and reporting needs of each department, including sales, operations, shipping, accounting, marketing, management reporting, board reporting, audit preparation, cash management, asset management, expense management, and payroll
-  Presented recommendation for system that fixed various accounting issues
-  Gained team buy-in on the need for and selection of new accounting software
-  Identified and recommended implementation team to support a seamless integration of the new software
-  Developed project plan and budget with a go-live anticipated date that is acceptable to both the Company and the implementation team

**Healthcare
INDUSTRY**

**550
EMPLOYEES**

**\$1.2B
ANNUAL
REVENUE**

**Saved
MORE THAN 15% OVER 5 YEARS
on software and implementation cost**